

---

CONTACT INFORMATION	Center for Economic and Social Research University of Southern California 635 Downey Way Los Angeles, CA 90089	anyasamek@gmail.com (773) 609-0425 <a href="http://anyasamek.com">@AnyaSamek</a>
ACADEMIC POSITIONS	University of Southern California, Los Angeles, CA Associate Professor (Research) of Economics, July 2016-present Economist, Center for Economic and Social Research, August 2015-June 2016 University of Wisconsin-Madison, Madison, WI Assistant Professor, Department of Consumer Science, July 2012-July 2015 Affiliated Faculty, Department of Economics, July 2012-July 2015 University of Chicago, Chicago, IL Visiting Assistant Professor, Department of Economics, September 2014-June 2015 Postdoctoral Research Scholar, Becker Friedman Institute, April 2010-July 2012	
EDUCATION	Purdue University, West Lafayette, IN Ph.D., Economics, 2010 M.S., Economics, 2006 B.S., Economics, 2005 B.A., French Language and Literature, 2005	
FIELDS	Behavioral Economics, Experimental Economics, Health Economics	
RECENT PROJECTS	"The Effect of Early Education on Social Preferences" with Alexander Cappelen, Bertil Tungodden and John List, Revision requested, <i>Journal of Political Economy</i> . "A University-Wide Experiment on Gender Differences in Competitiveness," Revision requested, <i>Management Science</i> . "Do People Anticipate Loss Aversion?" with Sally Sadoff and Alex Imas, <i>Management Science</i> , forthcoming.	
PUBLICATIONS	"Loss Aversion and the Quantity-Quality Tradeoff" with Jared Rubin and Roman Sheremeta, <i>Experimental Economics</i> , forthcoming. "Learned Generosity? An Artefactual Field Experiment with Parents and their Children," with Avner Ben-Ner, John List and Louis Putterman, <i>Journal of Economic Behavior and Organization</i> , forthcoming. "Discrimination Among Preschool Children: Field Experimental Evidence," with Annika List and John List. <i>Economics Letters</i> , forthcoming. "Selective Recognition: How to Recognize Donors to Increase Charitable Giving" with Roman Sheremeta, <i>Economic Inquiry</i> , forthcoming. "When Charities Compete: A Laboratory Experiment with Simultaneous Public Goods" with Justin Krieg, <i>Journal of Behavioral and Experimental Economics</i> , 2017, Vol. 66: 40-57.	

"An Experimental Study of the Decision Process with Interactive Technology" with Ji Soo Yi, Sung-Hee Kim and Inkyoung Hur, *Journal of Economic Behavior & Organization*, 2016, Vol. 130: 20-32.

"The Test - Retest Reliability of the Latent Construct of Executive Function Depends on Whether Tasks are Represented as Formative or Reflective" with Michael Willoughby, Laura Kuhn, Clancy Blair and John List, *Child Neuropsychology*, 2016, 1-16.

"On the Origins of Dishonesty: from Parents to Children" with Daniel Houser, John List, Marco Piovesan and Joachim Winter, *European Economic Review*, 2016, Vol. 82: 242-254.

"Using Online Compound Interest Tools to Improve Financial Literacy" with Percival Matthews and Edward Hubbard, *Journal of Economic Education*, 2016, 47(2): 106-120.

"When Identifying Contributors is Costly: An Experiment on Public Goods" with Roman Sheremeta, *Southern Economic Journal*, 2016, 82(3): 801-808.

"Facing Your Opponents: Social Identification and Information Feedback in Contests" with Shakun Datta Mago and Roman Sheremeta, *Journal of Conflict Resolution*, 2016, 60(3): 459-481.

"The Behaviorist as Nutritionist: Leveraging Behavioral Economics to Improve Child Food Choice and Consumption" with John List, *Journal of Health Economics*, 2015, 39, 133-146.

"Learning through Passive Participation in Asset Market Bubbles" with Timothy Cason, *Journal of the Economic Science Association*, 2015, 1(2): 170-181.

"Visual Tools and Narratives: New Ways to Improve Financial Literacy" with Annamaria Lusardi, Arie Kapteyn, Angela Hung, Lewis Glinert and Aileen Heinberg, *Journal of Pension Economics and Finance*, 2015, 1-27.

"A Field Experiment on the Impact of Incentives on Milk Choice in the School Lunchroom" with John List, *Public Finance Review*, 2015, Vol. 45: 44-67.

"The Curious Relation Between Theory of Mind and Sharing in Preschool Age Children" with Jason Cowell, John List and Jean Decety, *PLoS One*, 2015, Vol. 10: 2.

"Recognizing Contributors: An Experiment on Public Goods" with Roman Sheremeta, *Experimental Economics*, 2014, 17(4), 673-690.

"'Feel the Warmth' Glow: A Field Experiment on Manipulating the Act of Giving" with Amanda Chuan, *Journal of Economic Behavior and Organization*, 2014, Vol. 108: 198-211.

"Divided Loyalists or Conditional Cooperators? Creating Consensus about Cooperation in Multiple Simultaneous Social Dilemmas" with Matthew McCarter and Roman Sheremeta, *Group and Organization Management*, 2014, 39(6), 744-771.

"Increasing Charitable Giving in the Developed World," with Cynthia Jasper, *Oxford Review of Economic Policy*, 2014, 30(4), 680-696.

"Five Steps to Planning Success: Experimental Evidence from U.S. Households" with Annamaria Lusardi, Arie Kapteyn, Angela Hung, Joanne Yoong and Aileen Heinberg, *Oxford Review of Economic Policy*, 2014, 30(4), 696-724.

"Effects of Monitoring on Mortgage Delinquency: Evidence from a Randomized Field Study" with Stephanie Moulton, Michael Collins and Cäzilia Loibl, *Journal of Policy Analysis and Management*, 2014, 34(1), 184-207.

"Is there a Gender Gap in Preschoolers' Competitiveness? An Experiment in the U.S.," *Journal of Economic Behavior and Organization*, 2013, 92, 22-31.

"Simultaneous Decision-Making in Competitive and Cooperative Environments" with Roman Sheremeta, *Economic Inquiry*, 2013, 51(2), 1311-1323.

"Exploring the Origins of Charitable Acts: Evidence from an Artefactual Field Experiment with Young Children" with John List, *Economics Letters*, 2013, 118(3), 431-434.

"An Experimental Study of Reputation with Heterogeneous Goods," *Decision Support Systems*, 2013, 54(2), 1134-1149.

"Borrowing Capacity and Financial Decisions of Low-to-Moderate Income First-Time Homebuyers" with Stephanie Moulton, Căzilia Loibl and Michael Collins, *Journal of Consumer Affairs*, 2013, 47(3), 375-403.

"Behavioral Spillovers in Coordination Games" (Anya Savikhin) with Timothy Cason and Roman Sheremeta, *European Economic Review*, 2012, 56(2), 233-245.

"Factor Uses and the Pattern of Specialization" (Anya Savikhin) with Georg Schaur and Chong Xiang, *Review of International Economics*, 2008, 16(2), 368-382.

#### BOOK CHAPTERS

"Save at Home: Building Emergency Savings One Mortgage Payment at a Time," with Stephanie Moulton and Căzilia Loibl, in Ed. Michael Collins, *A Fragile Balance: Emergency Savings and Liquid Resources for Low-Income Consumers*, Palgrave-Macmillan, 2015.

"The Application of Visual Analytics to Financial Decision-Making and Risk Management: Notes from Behavioral Economics" (Anya Savikhin), in Ed. Victoria Lemieux, *Financial Analysis and Risk Management: Data Governance, Analytics and Life Cycle Management*, Springer, 2012.

#### WORKING PAPERS

"When Incentives Backfire: Spillover Effects in Food Choice" with Manuela Angelucci, Silvia Prina and Heather Royer. *NBER Working Paper No. 21481*. Revision requested, *American Economic Journal: Policy*.

"Field Experiments on the Development of Time Preferences," with Jim Andreoni, John List, Michael Kuhn and Charles Sprenger. Revision requested, *Journal of Public Economics*.

"Round Giving: A Field Experiment on Suggested Charitable Donation Amounts in Public Television," with David Reiley. Revision requested, *Economic Inquiry*.

"Do Donors Screen? The Effect of Recipient Contribution on Support for Social Programs," with Sally Sadoff.

"Moral Costs and Rational Choice: Theory and Experimental Evidence" with Jim Cox, John List, Vjollca Sadiraj and Michael Price. *NBER Working Paper No. 22234*.

"Combining Behavioral Economics and Field Experiments to Reimagine Early Childhood Education," with John List and Dana Suskind.

"The Association Between Personality Traits and Voting in the 2016 Presidential Election," *CESR-Schaeffer Working Paper No. 2017-01*.

"Incentives to Eat Healthy: Evidence from a Grocery Store Field Experiment" with John List and Terri Zhu. *CESR-Schaeffer Working Paper No. 2015-25*.

"Dynamic Inconsistency in Food Choice: Experimental Evidence from a Food Desert" with Charles Sprenger and Sally Sadoff.

"Do I Care if You are Paid? A Field Experiment on Charitable Donations," with Uri Gneezy, Holger Rau and Lilia Zhurakhovska.

"Small Acts of Kindness: Focusing on the Affective Benefits of Giving Increases Children's Sharing

Behavior," with Ayelet Gneezy and Nadia Chernyak.

ACADEMIC GRANTS	<p>National Institute of Diabetes and Digestive Kidney Diseases R01, 2017-2021, PI: \$3,590,923.          Michigan Retirement Research Center, 2017-18, PI: \$47,500.          Alfred P. Sloan Foundation, 2016-19, Co-PI: \$500,000.          Center for Behavioral Economics and Healthy Food Choice Research, 2016-17, PI: \$50,000.          United States Department of Agriculture, 2016-19, PI: \$250,000.          Hymen Milgrom Supporting Organization Grant, 2015-18, Co-PI: \$750,000.          Produce for Better Health Foundation, 2015-16, PI: \$15,000.          UW-Madison Fall Research Competition, 2014-15 (deferred), PI: \$43,801.          UW-Madison BRITE Lab Seed Grant, 2014-15, PI: \$5,100.          USDA RIDGE Center for National Food and Nutrition Assistance, 2013-14, PI: \$39,000.          Cornell Center for Behavioral Economics in Child Nutrition, 2013-14, PI: \$10,000.          University of Chicago Institute for Translational Medicine, 2013-14, Co-PI: \$34,670.          Consortium to Lower Obesity in Chicago Children, 2013-14, Co-PI: \$18,531.          UW-Madison Fall Research Competition, 2013-14, PI (2 awards): \$89,810.          John Templeton Foundation, 2012-15, Co-PI: \$4,800,000.          Cornell Center for Behavioral Economics in Child Nutrition, 2011-12, Co-PI: \$34,154.          Social Security Administration, 2010-11, Co-PI (2 awards): \$65,516.          National Science Foundation, 2009-12, Co-PI: \$376,984.          International Foundation for Research in Experimental Economics, 2008-12, Co-PI: \$3,100.          Purdue University Research Foundation, 2008-09, Co-PI: \$17,280.</p>
AWARDS AND ACHIEVEMENTS	<p>Faculty Fellow, Teaching and Learning Excellence Initiative, UW-Madison, 2013-14.          Award for Outstanding Teaching, Krannert School of Management, Purdue University, 2008.          David M. Knox Fellowship, Purdue University, 2005.</p>
TEACHING	<p>Introductory Microeconomics, Experimental Economics, Consumer and the Market</p>
INVITED SEMINARS	<p>2018 (including scheduled): University of California-Berkeley, Social Security Administration.          2017: University of Michigan, University of California-Santa Barbara, Loyola Marymount University.          2016: Purdue University.          2015: University of Chicago, University of Southern California.          2014: University of Texas at Dallas, Georgia State University, Virginia Commonwealth University and University of Richmond, George Mason University, Norwegian School of Economics, RAND, University of California-San Diego.          2013: University of Pittsburgh.          2012: University of California-Santa Barbara, University of Michigan, George Washington University, University of Illinois at Urbana-Champaign, University of California-San Diego, University of Pennsylvania, Southern Methodist University, UW-Madison, Purdue University.          2011: George Mason University, University of California-Irvine, Chapman University, Purdue University, RAND.</p>

CONFERENCE  
PRESENTATIONS

2018 (including scheduled): University of California, San Diego Spring School, Roybal Center Annual Workshop.

2017: American Economic Association Meetings; University of California, San Diego Spring School; Economic Science Association World Meetings; Stanford Institute for Theoretical Economics; Economic Science Association North American Meetings; Norwegian School of Economics Childhood Gap Workshop, Association for Public Policy and Management Fall Research Conference.

2016: American Economic Association Meetings; University of California, San Diego Spring School; University of Southern California Workshop on Understanding Cognition and Decision-Making by Children, University of Chicago Summer Institute on Field Experiments, Economic Science Association North American Meetings.

2015: Science of Philanthropy Initiative Conference; Stanford Institute for Theoretical Economics; University of Chicago Summer Institute on Field Experiments; Frontiers of Behavioral Economics; Morality, Incentives and Unethical Behavior; University of California, San Diego Spring School; Methods in Experimental Economics Research Conference at Texas A&M; Experimental Methods in Policy; American Economic Association Meetings.

2014: Southern Economic Association; Science of Philanthropy Initiative Conference; Harvard Behavioral Economics in Philanthropy Conference; Murphy Institute Behavioral Public Economics Conference; North American Economic Science Association; USDA RIDGE Conference; Society for the Advancement of Behavioral Economics; USDA Healthy Food Incentives Workshop (discussant); International Economic Science Association Conference; RAND Behavioral Finance forum; Charitable Giving: Theory and Evidence Workshop; Field Experiments in Marketing Conference; Experimental Methods in Policy Conference; American Economic Association Meetings.

2013: CASE District V Conference; North American Economic Science Association Conference; Science of Philanthropy Initiative Conference; World Meetings of the Economic Science Association; RAND Behavioral Finance Forum.

2012: American Public Health Association; Science of Generosity Meetings (discussant); International Economic Science Association; RAND Behavioral Finance Forum.

2011: North American Economic Science Association Conference; Advances with Field Experiments; Alliances and Alliance Formation in Conflict Workshop; Information Management Workshop; International Economic Science Association Conference; Western Economic Association Conference; RAND Behavioral Finance Forum.

2010: North American Economic Science Association Conference; Financial Literacy Research Consortium; International Economic Science Association Conference; Family Financial Security Symposium; New York University Neuroeconomics Colloquium; American Economic Association Meetings (discussant).

2009: North American Economic Science Association Conference; How to Research the Presentation of Financial Options for Retirees Workshop; IEEE Symposium on Visual Analytics Science and Technology; European Economic Science Association Conference; International Economic Science Association Conference.

SERVICE TO THE  
PROFESSION

Editorial Board, *Journal of Pension Economics and Finance*, 2016-present.

Executive Board Member, Economic Science Association, 2017-present.

Leadership Team, Science of Philanthropy Initiative, 2012-2015

Conference Co-Organizer, University of Chicago Advances in Field Experiments Conference, 2016; University of Chicago Summer Institute on Field Experiments 2015-2017; Science of Philanthropy Initiative Conference, 2013-2015 and 2017; International Economic Science Association Meetings, 2011.

Refereeing for *Econometrica*, *Management Science*, *Review of Economic Studies*, *Economic Journal*, *Games and Economic Behavior*, *Journal of Public Economics*, *American Economic Journal-Policy*, *Experimental Economics*, *Journal of Health Economics*, *Journal of Economic Behavior*

*and Organization, American Journal of Agricultural Economics, Scandinavian Journal of Economics, Economic Inquiry, Economics Letters, Journal of Behavioral and Experimental Economics, Journal of Economic Education, PLoS One, Southern Economic Journal, Nonprofit and Voluntary Sector Quarterly, Journal of Experimental Child Psychology, American Journal of Political Science, Journal of Economic Psychology, Public Health Nutrition, Social Choice and Welfare, Health Economics, Journal of Banking and Finance, Environment and Behavior, Journal of Organizational Computing and Electronic Commerce, National Science Foundation, Templeton Foundation.*

UNIVERSITY  
SERVICE

Hiring committee member, USC CESR, 2016-present.

Faculty Advisory Board, UW-Madison BRITE Laboratory, 2012-2015

STUDENT ADVISEES

**Graduate Students:** Christa Gibbs (Ph.D. Committee, 2016, now at CFPB), Charis Xiang Li (Master's Thesis Advisor, 2012-14, now Ph.D. student at University of Florida), Nilton Porto (Ph.D. Committee, 2012-14, now AP at University of Rhode Island), Kathryn Carroll (Ph.D. Committee, 2013-present), Sunyee Yoon (Ph.D. Committee Member, 2012-14), Fei Men (Ph.D. Committee Member, 2013-2014).

**Undergraduate Research Scholars:** Petra Reyes (2017-present), Andre Gray (2016-present), Tarush Gupta (2016-present), Kevin Sokal (2015-present), Rui Chen (2015-present), Mina Zhang (2015-2016), Hannah Walter (2015-2016), Kevin Guo (2015-2016), Camille Choe (2015-2016), Hancong Gao (2015), Dustin Pashouwer (2014-2015), Wanqun Zhao (2013-15, now Ph.D. student at UC-San Diego), Kevin Huang (2013-2015, now research staff at Harvard University), Daniel Li (2013-14), Carrie Ip (2013-14), Tristan Abbott (2013-14), Amanda Chuan (2010-12, now Ph.D. student at Wharton), Rene Crespín (2010-11, now M.S. student at University of Michigan), Jennie Huang (2010-11, now Ph.D. student at Wharton), Anshuman Didwania (2009-2010, continued to MBA program at Stanford).